

Homefront

NEWSLETTER



PRESIDENTS NOTES...

FINALLY... HAPPY SUMMER!

First off, I want to thank the folks that worked the JBOR booth at the Home and Garden Show April 6 and 7. The event was very well attended this year and we distributed good information on "Why use a Realtor" and promoted the upcoming City-Wide Open House Event on April 28th.

Realtor Safety is the mandatory CE topic this year. Quality Title was gracious enough to provide us with a course on April 15 for CE credit. The NDAR will also be presenting Safety Classes in June throughout the state, for another opportunity. See www.ndrealtors.com for locations and dates.

I am in the process of organizing a different kind of safety class that I hope you will try to attend. It will be more along the line of self-awareness, self-defense with hands-on techniques for us to practice. It will be led by local women in law enforcement. (See Tip #12 below)

~Sally Domke
JBOR President



UPCOMING EVENTS:

This week is our *Business Partners and AE Appreciation event at Sabir's Buffalo Grill Thursday at 5:30pm.*

Be sure to come out and let the folks that we interact with daily and know how much we value what they do for us.



The *JBOR annual summer event for RPAC (REALTORS® Political Action Committee)* is coming up on *Wednesday, June 26th at the Elks Club in Jamestown with a "Build your own Burger Bar"*.

Watch for invites and more information in the next few weeks.



JBOR "Treats for A Cause" Thursday, July 25th at Dairy Queen. More information to come...

May 15th & July 17th –
JBOR Meeting Exec 11a - Membership - 12p
Pizza Ranch

ANNOUNCEMENTS:

-  Support RPAC!
-  Reply to Calls for Action.
-  Spring Fundraiser - Happiness Jar

Here are a couple tips to follow, See all 56 Tips at: <https://www.nar.realtor/safety/56-safety-tips-for-realtors>

Tip #4: Touch base

Always let someone know where you are going and when you will be back; leave the name and phone number of the client you are meeting and schedule a time for your office to call you to check in.

Tip #11: Bring up the rear

When showing a home, always have your prospect walk in front of you. Don't lead them, but rather, direct them from a position slightly behind them. You can gesture for them to go ahead of you and say, for example, "The master suite is in the back of the house."

Tip #12: Pick up some self-defense skills

The best way to find a good self-defense class is to learn what is available, and then make a decision. Many health clubs, martial arts studios and community colleges offer some type of class. You can also ask your peers, friends and family if they have taken a self-defense class that they would recommend.